

JOIN US... FOR LUNCH

Yes...there is such a thing as a FREE lunch!

ARE YOU HUNGRY FOR BUSINESS KNOWLEDGE?

Join us for a complimentary "business bites" lunch. A relaxed, light lunch that helps (*in just one hour*) to build your business knowledge.

SUBJECT: **Tips & Traps for Negotiating Contracts**
Manage risk, Don't create it

In business you often have to negotiate or form contracts, whether it's for suppliers, customers, staff, property etc. Understanding the tips & traps can help avoid costly mistakes.

PRESENTER: Richard Suters - Principal, McCabes Lawyers

CONTENT: Contracts can be used to manage risks but can also create risks. Avoid mistakes, understand the contracting process and gain a practical insight into some of the key issues of negotiating and forming contracts. This seminar will cover:

- ✓ Contract formation
- ✓ Standard terms and conditions
- ✓ Structuring of contractual arrangements
 - umbrella agreements, standing offers, heads of agreement.
- ✓ Some key issues to look out for including:
 - (i) Limitation of liability
 - (ii) Termination
 - (iii) Indemnities

DATE: Thursday 1 August 2013

ARRIVAL TIME: 12.15pm

FINISH: 1.30pm

RSVP: events@leenanetempleton.com.au
or call Harlan on 02 4926 2300

LOCATION: Leenane Templeton Chartered Accountants & Business Advisors
Level 2, 134 King Street, Newcastle.



food for thought